



Avani Modi
IPC Systems, Inc.
+1 201-253-2083
avani.modi@ipc.com

Matt Pennacchio
Ruder Finn for IPC
+1 212-715-1613
pennacchiom@ruderfinn.com

IPC Systems Announces Staff Expansion in Asia-Pacific Region

Jersey City, N.J – April 26, 2011 – [IPC Systems, Inc.](#), a leading provider of trading communications solutions to the world’s top financial services firms and global enterprises, today announced the appointment of Sandip Pal as the new Head of Sales for India. Today’s news underscores IPC’s commitment to the region and follows recent announcements of its further network connectivity expansion into Asia-Pacific, as well as the launch of a new unified trading communications platform, [Unigy™](#).

In his new role, Pal will be responsible for growing IPC’s existing customer base as well as expanding the business into new markets. Pal possesses over 10 years of experience in financial services sales, having worked at some of the industry’s largest companies, including his most recent position at Thomson Reuters, where he served as Sales Manager and Business Development Manager for the Indian financial market. Pal will be based in IPC’s Mumbai office and will report to the Southeast Asia Sales Director, Frankie Yong.

“The addition of a talented and experienced local Head of Sales supports IPC’s efforts in the growth of the Indian financial market,” said [David Dodd](#), senior vice president and managing director for IPC’s Asia-Pacific region. “Serving our customers with a local expert, who understands the acute demands of the Indian financial community, will be a key factor in the success of IPC’s Indian business. With his extensive experience in the financial industry, Sandip will serve as an invaluable asset as we continue to replicate the successes of IPC’s various regional offices.”

With its APAC headquarters in Hong Kong, IPC has 12 offices across the Asia-Pacific region, providing sales, implementation, integration and support services.”

About IPC

IPC is a leading provider of financial trading communications solutions to the world's top financial services firms and global enterprises. With nearly 40 years of expertise and innovation, IPC provides its customers with global systems and solutions, as well as a suite of products and enhanced services that includes advanced Voice-over-IP technology and integrated network and 24x7x365 management services over 75 countries. Based in Jersey City, N.J., IPC has more than 900 employees throughout the Americas, Europe and Asia-Pacific regions. IPC, Unigy and Blue Wave are trademarks of IPC Systems, Inc. For more information, visit www.ipc.com or www.UnigyFromIPC.com.

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