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### **IPC Partners With SunGard to Launch Hosted Dealing and Upgrade Trading Floor Disaster Recovery Solutions**

*Unique Combination of Turret Technology and Network Resiliency Brings State-of-the-Art Disaster Recovery and Hosted Dealing Solutions*

London, UK - 2<sup>nd</sup> November 2009 – [IPC Systems, Inc](#), a leading provider of trading communications solutions to the world's leading financial services firms and global enterprises, today announced a contract with [SunGard Availability Services](#) to help provide a suite of customisable disaster recovery (DR) and hosted dealing solutions to SunGard customers in the UK. SunGard is the pioneer and leading provider of information availability and business continuity services.

IPC has supplied SunGard with a suite of IQ/MAX turrets as part of a major overhaul of SunGard's Dealing Solutions, which is part of SunGard's Flexible Workplace Recovery offering. This upgrade will allow SunGard to offer its customers greater flexibility, a higher level of resiliency and more choice when selecting their disaster recovery location. SunGard has also implemented IPC's MAXaccess 1000 soft turret and Enhanced Voice Service (EVS) solutions, which help it to push data and telephony access to whichever SunGard or client facility required, in the event that an organisation is unable to operate as normal from its trading floor.

"IPC's service and technology is renowned within the finance industry and when it came to upgrading our Workplace Recovery trader offering and implementing a new hosted dealing solution, IPC was the obvious choice," said Keith Tilley, managing director UK and executive

vice president Europe, SunGard Availability Services. “In the financial sector, perhaps more than any other, any period of downtime can be hugely damaging, so being able to remain up and running, no matter what, is a must. This deal with IPC will help us to offer our finance customers a more flexible dealing disaster recovery solution across all our Workplace Recovery locations in the UK.”

“If you’re focused on wealth creation, be that in a new division or niche start up operation, the one thing you don’t want to waste your capital on is unwanted headcount and IT costs; especially when you could invest the cash to make better returns for your business and clients. Our customers can now choose an enterprise level dealing solution at a far lower cost than building their own regulatory compliant dealing system. “

Consolidation of infrastructure into two of SunGard’s fully resilient technology centres will be supported by IPC’s thin-building design. This approach concentrates back-office infrastructure, including the Alliance switch at a location remote from the recovery site, providing remote turret capabilities across all of SunGard’s workplace recovery locations in the UK.

“IPC’s implementation of trading systems and network services seamlessly complements SunGard’s recovery solutions, and is a great example of combining the technologies to greater effect,” said Terry Ewin, vice president of sales, EMEA, IPC. “More than just front-office technology, IPC provides a holistic risk management solution through its Enhanced Voice Services (EVS) solution, which configures the network architecture to allow SunGard to customise the recovery facility to its clients’ environment.”

The integrated solutions now available through the partnership to SunGard’s dealing solutions customers are:

**[Enhanced Voice Services \(EVS\)](#)** – EVS will allow SunGard to customise the recovery facility to its clients’ own environment, routing the direct trading lines already in use. This helps ensure that if the recovery suite is called upon, the existing lines will be there ready for the client as soon as they arrive.

**Soft turrets via [MAXaccess 1000](#)** – The MAXaccess 1000 soft turret provides the capabilities of a turret but uses a PC and a telephone to allow clients trading access anywhere that an

Internet connection exists. It helps enable SunGard to mitigate wide area disruptions by deploying a soft turret to any workplace recovery centre in the UK until the arrival of a physical turret with full functionality.

**Hybrid DR System** – In a “Hybrid” environment, a SunGard client can use either its own existing backroom or frontroom turret equipment with SunGard’s Alliance MX & IQ/MAX environment. This allows a client to customise their solution and provides an additional level of resilience. A client can use a SunGard technology centres as a backup to one of its own, and can redirect the turrets to connect to a SunGard data centre in the case of an outage.

**Hosting** – Hosting offers clients a cost effective solution providing inherent business continuity and information availability. Hosting an IPC system in a SunGard technology centre will provide an instant and cost effective DR solution.

SunGard Availability Services will be showcasing the integrated solutions at stand XXX at [Hedge 2009](#).

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#### **About SunGard Availability Services**

SunGard Availability Services provides disaster recovery services, managed IT services, information availability consulting services and business continuity management software to more than 10,000 customers in North America and Europe. With five million square feet of datacenter and operations space, SunGard assists IT organizations across virtually all industry and government sectors prepare for and recover from emergencies by helping them minimize their computer downtime and optimize their uptime. Through direct sales and channel partners, we help organizations ensure their people and customers have uninterrupted access to the information systems they need in order to do business. Visit SunGard Availability Services at [www.sungard.co.uk](http://www.sungard.co.uk) or call 0800 143 413.

[SunGard Availability Services](#) (UK) Limited has been recognised as Service Provider of the Year an unprecedented SIX times in the [Business Continuity Awards](#)’ eleven-year history, and has been a finalist on all but one occasion: a track record unequalled in the industry. In 2008, SunGard was presented the 10<sup>th</sup> Anniversary Award for Outstanding Excellence in Business Continuity. [SunGard](#) and its customers have also achieved success in the Most Innovative Product, Most Effective Recovery, Industry Personality, Lifetime Achievement and Consultant of the Year categories, amongst others.

Representing Intellect, the trade association, on the steering committee for BS 25999, SunGard helped to define the first standard of its kind, which is alerting the wider business community to the importance of business continuity management. SunGard then became the first business continuity expert to secure certification against the BS 25999 Standard. It is now in the unique position of being able to assist its customers – both large and small alike – through the certification process drawing on its own experience.

## **About SunGard**

SunGard is one of the world's leading software and IT services companies. SunGard serves more than 25,000 customers in more than 70 countries.

SunGard provides software and processing solutions for financial services, higher education and the public sector. SunGard also provides disaster recovery services, managed IT services, information availability consulting services and business continuity management software.

With annual revenue exceeding \$5 billion, SunGard is ranked 435 on the Fortune 500 and is the largest privately held business software and services company on the Forbes list of private businesses. Based on information compiled by Datamonitor\*, SunGard is the third largest provider of business applications software after Oracle and SAP. *Continuity, Insurance & Risk* has recognized SunGard as service provider of the year an unprecedented six times. For more information, please visit SunGard at [www.sungard.com](http://www.sungard.com).

\*January 2009 *Technology Vendors Financial Database Tracker* <http://www.datamonitor.com>

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## **About IPC**

IPC is a leading provider of indispensable financial trading communications solutions to the world's leading financial services firms and global enterprises. With 35 years of expertise and innovation, IPC provides its customers with global systems and solutions, as well as a suite of products and enhanced services that includes advanced Voice-over-IP technology and integrated network and 24x7x365 management services for more than 40 countries. Based in Jersey City, N.J., IPC has approximately 900 employees throughout the Americas, Europe and Asia-Pacific regions. For more information, visit [www.ipc.com](http://www.ipc.com).

*Statements made in this news release that state IPC's or its management's intentions, beliefs, expectations, or predictions for the future constitute "forward looking statements" as defined by federal securities laws, which involve significant risks and uncertainties.*

*Many risks and uncertainties are inherent in the telecommunications equipment industry. Others are more specific to our operations.*

*The occurrence of the events described and the achievement of the expected results depend on many factors, some or all of which are not predictable or within our control. Actual results may differ materially from results discussed in these forward looking statements. Among the factors that could cause actual results, performance or achievement to differ materially from those described or implied in the forward-looking statements, are risks associated with substantial indebtedness, leverage and debt service, risks relating to the performance of our business and future operating results, risks of competition in our existing and future markets, loss*

*or retirement of key executives, risks related to the notes and to high yield securities generally, general business and economic conditions, market acceptance issues, including potential technology changes and the risks inherent in new product and service introductions and the entry into new geographic markets, as well as those risk factors described in our filings with the SEC. (c)2009 IPC Systems, Inc. All Rights Reserved. Alliance Express, IPC, IQMX, IQ/MAX, MAXaccess 1000, Nexus Suite, TradeCARE, Tradenet MX and Tradenet are trademarks of IPC. All other trademarks are the property of their respective owners.*