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## **IPC Acquires Positron Public Safety Systems**

**March 2, 2007, New York, NY** – IPC, a leading provider of mission-critical communications solutions to global enterprises, today announced that it has further expanded its public safety product portfolio and customer base with the acquisition of Positron Public Safety Systems, a leading global provider of public safety solutions.

The acquisition of Positron represents a significant win for IPC, a proven VoIP solutions provider. IPC has invested heavily in its product portfolio over the past several years and has demonstrated an unwavering commitment to the public safety market. With this most recent acquisition, IPC will now be able to offer a full suite of tightly integrated and scalable solutions including CAD, RMS, E911, and radio consoles to its public safety customers.

Lance Boxer, CEO, IPC, said, “Positron’s focus on purpose-built products for the public safety market and its ongoing innovation through research and development makes it a natural fit for IPC. Their VoIP-based E911 VIPER platform, which is one of the strongest solutions offered in the marketplace, complements IPC’s existing installed base of more than 50,000 VoIP desktops. This combined with IPC’s nationwide presence and services capabilities will allow us to further extend support to our channel partners and

be even more responsive.”

Reg Weiser, Chairman and CEO of Positron, said, “The union of Positron and IPC is a win-win for both companies, and for our customers. Our product portfolio will bring opportunities to both organizations as we offer expanded capabilities and more extensive customer service to our combined customer base.”

Terms of the deal were not disclosed. USBX Advisory Services LLC, a Santa Monica, CA based investment bank specializing in the security and public safety sectors, served as exclusive financial advisor to Positron Public Safety Systems in connection with the transaction.

### **About Positron**

Positron Public Safety Systems, with U.S. headquarters in Atlanta, Georgia, is a leader in fully integrated, end-to-end public safety solutions for call handling and dispatching. Established in 1970, Positron has more than 36 years’ experience delivering mission-critical applications and over 23 years of developing public safety solutions. With more than 300 employees in offices throughout the world, Positron’s global footprint extends from the United States and Canada through Europe, Africa, Latin America, Australia, Asia and the South Pacific.

### **About IPC**

IPC is a leading provider of mission-critical communications solutions to global enterprises. With more than 30 years of expertise, IPC provides its systems and services to the world’s largest financial services firms, as well as to public safety; government; power, energy and utility; and transportation organizations. IPC offers its customers a suite of products and enhanced services that includes advanced Voice over IP technology, and integrated network and management services to over 40 countries. Based in New York, IPC has over 900 employees throughout the Americas, Europe and the Asia Pacific regions. For more information visit [www.ipc.com](http://www.ipc.com).

*Statements made in this news release that state IPC’s or its management’s intentions, beliefs, expectations, or predictions for the future constitute “forward looking statements” as defined by federal securities laws, which involve significant risks and uncertainties. Many risks and uncertainties are inherent in the telecommunications equipment industry. Others are more specific to our operations. The occurrence of the events described and the achievement of the*

*expected results depend on many factors, some or all of which are not predictable or within our control. Actual results may differ materially from results discussed in these forward looking statements. Among the factors that could cause actual results, performance or achievement to differ materially from those described or implied in the forward-looking statements, are risks associated with substantial indebtedness, leverage and debt service, risks relating to the performance of our business and future operating results, risks of competition in our existing and future markets, loss or retirement of key executives, risks related to the notes and to high yield securities generally, general business and economic conditions, market acceptance issues, including potential technology changes and the risks inherent in new product and service introductions and the entry into new geographic markets, as well as those risk factors described in our filings with the SEC.*

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